

Quarterly snapshot

Q3 2026 (July to September) against Q2 2026 and Q3 2025

Patient visits 11,304 ▲ 9% vs 10,342 in Q3 2025 66 working days	Patients seen 7,059 ▲ 52% vs 4,632 in Q3 2025 1.60 visits each	New patients 1,449 ▲ 27% vs 1,141 in Q3 2025 first visits	Visits per working day 171 ▲ 9% vs 157 in Q3 2025 patient visits
Billed \$2.85M ▲ 7% vs \$2.66M in Q3 2025 by date of service	Cash received \$1.49M ▲ 8% vs \$1.38M in Q3 2025 \$163K from patients	Collection rate 91.1% ▼ 0.1 pts vs 91.2% in Q2 2025 Q2 2026, newest fully paid	Days in A/R 21.0 ▲ 2% vs 20.6 in Q3 2025 at quarter-end

Left out

- Where new patients come from: outside doctors are named on 0 of 1,449 new patients' claims
- Regular patients who are late: most of those flagged come back within 90 days

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This quarter

Q3 2026 (July to September) against Q2 2026 and Q3 2025

Each headline number for Q3 2026 next to Q2 2026 and Q3 2025, with the change

Headline numbers, Q3 2026

In the order of the cover's boxes; each change is shaded by its size

Number	Q3 2026	Q2 2026	Q3 2025	vs Q2 2026	vs Q3 2025
Patient visits	11,304	10,631	10,342	+6%	+9%
Patients seen	7,059	6,298	4,632	+12%	+52%
New patients	1,449	1,285	1,141	+13%	+27%
Visits per working day	171	164	157	+5%	+9%
Visits per patient	1.60	1.69	2.23	-5%	-28%
Schedule fill, seen (% of template hours)	85.1%	81.1%	78.5%	+4.0 pts	+6.7 pts
Billed	\$2,852,155	\$2,745,065	\$2,656,688	+4%	+7%
Cash received	\$1,489,819	\$1,406,604	\$1,380,071	+6%	+8%
Collection rate: Q2 2026, then Q1 2026 and Q2 2025	91.1%	91.0%	91.2%	+0.1 pts	-0.1 pts
Days in A/R, at quarter-end	21.0	21.4	20.6	-2%	+2%
A/R over 180 days, net of credits	\$79,725	\$73,014	\$44,669	+9%	+78%
Write-offs (not contractual)	\$137,596	\$116,476	\$106,698	+18%	+29%

The last 7 quarters

Newest first; the collection rate is shown for quarters fully paid; a quarter still being paid shows collected so far

Quarter	Patient visits	Patients seen	New patients	Visits a day	Fill: seen	Billed	Cash received	Collection rate	Write-offs	Days in A/R
Q3 2026	11,304	7,059	1,449	171	85.1%	\$2,852,155	\$1,489,819	70.7%	\$137,596	21.0
Q2 2026	10,631	6,298	1,285	164	81.1%	\$2,745,065	\$1,406,604	91.1%	\$116,476	21.4
Q1 2026	9,348	5,459	1,025	146	78.1%	\$2,371,182	\$1,216,889	91.0%	\$113,005	21.9
Q4 2025	9,726	5,180	1,025	147	77.8%	\$2,462,319	\$1,320,471	91.1%	\$116,452	20.4
Q3 2025	10,342	4,632	1,141	157	78.5%	\$2,656,688	\$1,380,071	91.2%	\$106,698	20.6
Q2 2025	9,628	3,616	992	148	73.9%	\$2,478,818	\$1,277,620	91.2%	\$73,071	21.3
Q1 2025	8,764	2,632	895	137	69.0%	\$2,273,069	\$1,166,884	91.3%	\$30,892	21.2

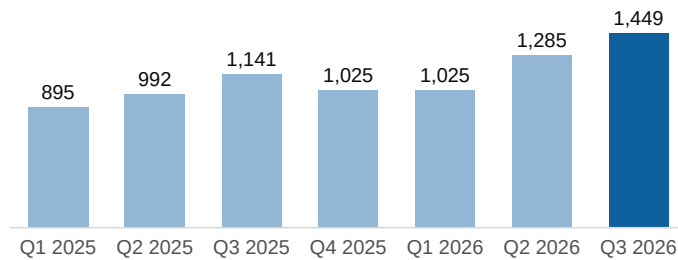
Patients

Q3 2026 (July to September) against Q2 2026 and Q3 2025

New patients by quarter and coming back

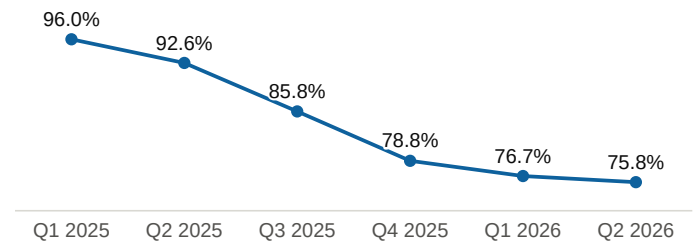
New patients by quarter

Patients on a first visit; an office consult counts on a first visit



Came back within 120 days

Share of new patients with a later visit, by quarter of the first visit



New patients by month

Newest first; the last 23 months; the check behind the count is the last column, from month 10 on

Month	New patients	New-patient code	Consult on a first visit	First seen, no earlier claim	Of those, billed such a code
Sep 2026	474	474	0	570	81.6%
Aug 2026	443	443	0	507	85.6%
Jul 2026	532	532	0	597	88.1%
Jun 2026	471	471	0	543	85.6%
May 2026	383	383	0	438	85.2%
Apr 2026	431	431	0	494	86.4%
Mar 2026	374	374	0	438	83.6%
Feb 2026	333	333	0	390	84.6%
Jan 2026	318	318	0	353	88.7%
Dec 2025	354	354	0	413	84.3%
Nov 2025	288	288	0	333	85.9%
Oct 2025	383	383	0	442	83.9%
Sep 2025	398	398	0	468	82.9%
Aug 2025	338	338	0	401	-
Jul 2025	405	405	0	467	-
Jun 2025	334	334	0	396	-
May 2025	322	322	0	383	-
Apr 2025	336	336	0	384	-
Mar 2025	294	294	0	347	-
Feb 2025	284	284	0	321	-
Jan 2025	317	317	0	395	-
Dec 2024	305	305	0	462	-
Nov 2024	267	267	0	1,181	-

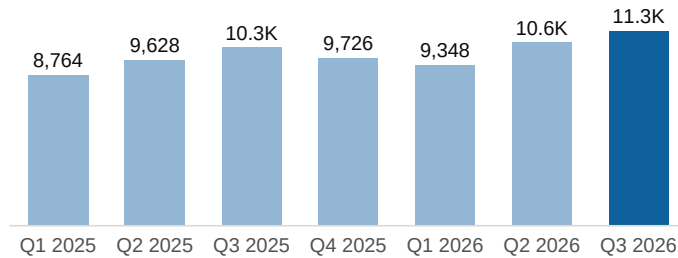
Visits and schedule

Q3 2026 (July to September) against Q2 2026 and Q3 2025

Visits, schedule fill and missed visits by quarter; code families by billed lines, largest first; for the office manager

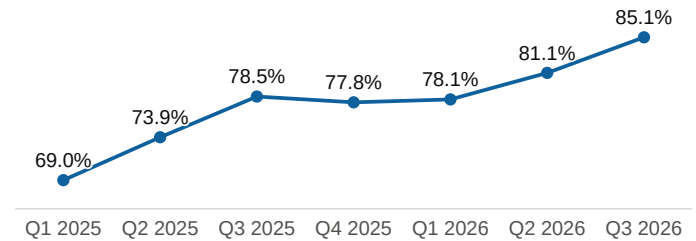
Patient visits by quarter

11,304 over 66 working days in Q3 2026



Schedule fill by quarter

Seen share of template hours; 9 clinicians



Visits, schedule fill and missed visits

Newest first; back within 30 days is judged on the first 68 days of each quarter

Quarter	Visits	Working days	Visits a day	Clinicians	Fill: seen	Fill: booked	Missed	Missed share	Back in 30 days
Q3 2026	11,304	66	171	9	85.1%	90.1%	4,340	27.7%	23.1%
Q2 2026	10,631	65	164	9	81.1%	85.9%	4,145	28.1%	25.3%
Q1 2026	9,348	64	146	9	78.1%	82.3%	3,604	27.8%	24.6%
Q4 2025	9,726	66	147	9	77.8%	81.9%	3,584	26.9%	24.9%
Q3 2025	10,342	66	157	9	78.5%	82.9%	3,936	27.6%	28.9%
Q2 2025	9,628	65	148	9	73.9%	77.9%	3,494	26.6%	34.5%
Q1 2025	8,764	64	137	9	69.0%	72.7%	3,132	26.3%	39.7%

Billed lines by code family, Q3 2026

By billed lines in Q3 2026, largest first; against Q3 2025, every line counted once

Code family	Q3 2026	Q3 2025	vs Q3 2025
Visit codes (E/M)	8,497	7,907	+7%
Lab	5,124	4,773	+7%
Other medicine	3,074	2,847	+8%
Surgery and procedures	756	755	0%
Drugs	747	706	+6%
Drug administration	723	689	+5%
Other HCPCS II	271	276	-2%
All code families	19,192	17,953	+7%

- Missed bookings by kind in Q3 2026: 15.2% no-show, 45.5% canceled, 39.4% rescheduled (eCW's own status codes are 100.0% of them).
- Booked ahead: 14,472 appointments in the next 90 days on Oct 6, 2026; 1 pull held, over 0 days.

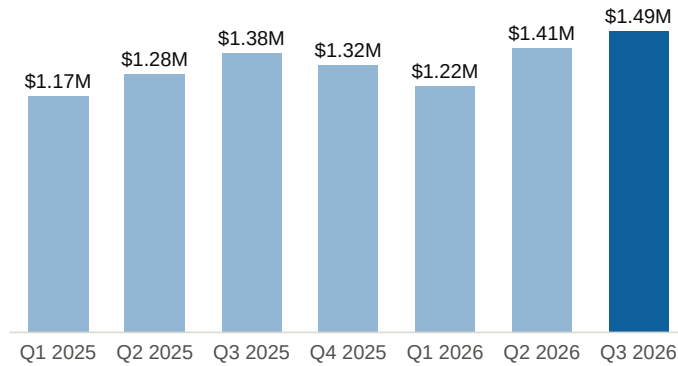
Money

Q3 2026 (July to September) against Q2 2026 and Q3 2025

Billed, cash, collection rate and A/R by quarter; credits and write-offs

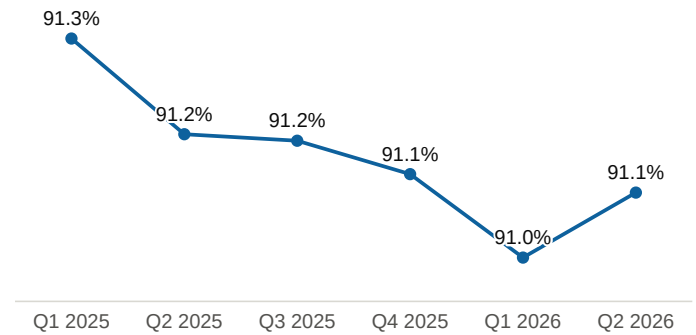
Cash received by quarter

By date of payment; \$163K from patients in Q3 2026



Collection rate by quarter

Collected of net billed; settled quarters (52 days after the quarter ends)



Billed, cash, write-offs and A/R by quarter

Newest first; A/R at the quarter-end, up to 180 days old and over 180 days net of credits

Quarter	Billed	Cash	Collection rate	Write-offs	A/R up to 180 days	A/R over 180 days	Days in A/R
Q3 2026	\$2,852,155	\$1,489,819	70.7% so far	\$137,596	\$650,810	\$79,725	21.0
Q2 2026	\$2,745,065	\$1,406,604	91.1%	\$116,476	\$639,604	\$73,014	21.4
Q1 2026	\$2,371,182	\$1,216,889	91.0%	\$113,005	\$563,236	\$62,253	21.9
Q4 2025	\$2,462,319	\$1,320,471	91.1%	\$116,452	\$544,729	\$52,534	20.4
Q3 2025	\$2,656,688	\$1,380,071	91.2%	\$106,698	\$595,784	\$44,669	20.6
Q2 2025	\$2,478,818	\$1,277,620	91.2%	\$73,071	\$573,087	\$22,715	21.3
Q1 2025	\$2,273,069	\$1,166,884	91.3%	\$30,892	\$523,957	\$0	21.2

- Q3 2026 is still being paid: \$1.27M collected so far of \$2.85M billed; an estimate of \$334K still to come (80% range \$329K to \$339K).

Plans

Q3 2026 (July to September) against Q2 2026 and Q3 2025

By billed in Q3 2026, largest first: every insurance plan, with insurer cash, visits and new patients against Q3 2025

Plans, Q3 2026

By billed in Q3 2026, largest first; changes are against Q3 2025

Plan	Type	Billed	vs Q3 2025	Insurer cash	vs Q3 2025	Visits	vs Q3 2025	New patients	vs Q3 2025
Plan 1	Medicare	\$771,394	+7%	\$326,673	+10%	3,021	+8%	393	+25%
Plan 2	Commercial	\$301,278	+12%	\$146,299	+13%	1,160	+11%	168	+49%
Plan 3	Commercial	\$294,280	+14%	\$146,324	+15%	1,131	+14%	149	+22%
Plan 4	Commercial	\$287,395	+11%	\$139,587	+16%	1,094	+6%	142	+23%
Plan 5	Commercial	\$276,179	+7%	\$132,516	+5%	1,100	+9%	161	+44%
Plan 6	Commercial	\$274,658	+6%	\$129,912	+5%	1,075	+9%	152	+37%
Plan 7	Commercial	\$267,052	-3%	\$129,070	-5%	1,061	+1%	116	+4%
Plan 8	Workers Comp	\$148,576	-2%	\$98,259	+1%	578	-2%	64	+10%
Plan 9	Medicaid	\$116,479	+18%	\$40,290	+19%	449	+13%	59	+55%
Plan 10	Medicaid	\$114,865	+12%	\$38,245	+10%	449	+10%	45	-2%
All plans	-	\$2,852,155	+7%	\$1,327,174	+8%	11,118	+8%	1,449	+27%

How it's worked out

- Whole quarters only: every day of the 3 months held. A year ago shows when that quarter is held whole.
- New patient: a new-patient code, or a consult on a first visit with no earlier claim. Checked: 85.2% (80% needed).
- Late regulars are left out: most come back on their own, or too little history is held.
- Referring doctors are left out: named on 0.0% of new patients (half needed).
- Schedule fill: clinicians with 11+ appointments on their own schedule (9 here).
- Back within 30 days: misses in the first 68 days of each quarter.
- Collection rate: settled quarters (52 days after it ends); Q3 2026 shows collected so far.
- Credit balances are shown apart from A/R. Plan types are the practice's own class.
- Shading: a change either way, from 2% (rates: 1 point) to darkest at 30% (10 points).